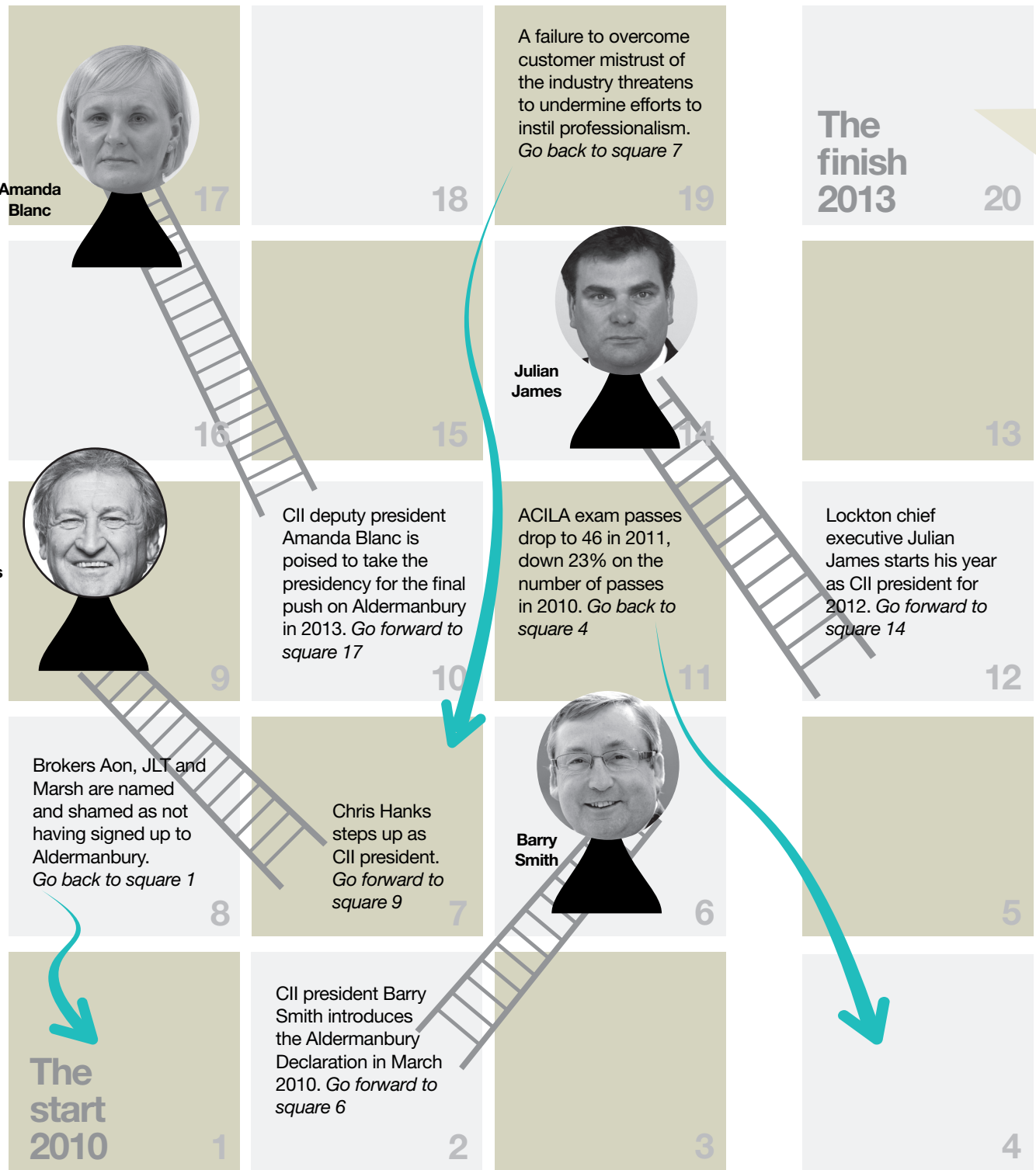


# Aldermanbury step-by-step

## The ups and downs of an industry initiative

'The industry, government and regulators, are all taking steps to improve standards. By taking our own initiative we can instil standards without the need for law. It is the right thing to be doing and, in that respect, it has been hugely successful'

Chris Hanks, Allianz Commercial general manager and former CII president



- The race is on to implement the eight principles of the Aldermanbury Declaration by 2013**
1. Commitment to excellence
  2. Training and development
  3. Professionalism within insurers
  4. Professionalism within brokers
  5. Broking standards
  6. Underwriting standards
  7. Claims standards
  8. Management standards

**'I have decided to focus on the next generation of talent as the theme for my year in office. The CII's Discover Risk initiative has made great progress in kindling interest in our sector among students. Attracting the best talent is vital to ensuring the future growth of our profession'**

Lockton chief executive and CII president Julian James